1104287

#### **ATTENTION**

Failure to file notice in the appropriate states will not result in a loss of the federal exemption. Conversely, failure to file the appropriate federal notice will not result in a loss of an available state exemption unless such exemption is predicated on the filing of a federal notice.

RECD S.E.C.

NOV 1 2 2002

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OMB APPROVAL

OMB Number: 3235-0076

Expires: May 31, 2005

Estimated average burden hours per response... 1



SEC USE	ONLY
Prefix	Serial
DATE REC	CEIVED

#### FORM D

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

NOTICE OF SALE OF SECURITIES
PURSUANT TO REGULATION D,
SECTION 4(6), AND/OR
UNIFORM LIMITED OFFERING EXEMPTION

PROCESSED

NOV 1 4 2002

THOMSON

FINANCIAL

Name of Offering (check if this is an amer	dment and name	has changed, and	indicate change	e.)		
Enterworks, Inc: Offering of Senior De	mand Promissor	y Notes				
Filing Under (Check box(es) that apply):	[ ] Rule 504	[ ] Rule 505	[X] Rule 506	[ ] Section 4(6)	[]ULOE	
Type of Filing: [ ] New Filing [X] Third Amendment: Fourth Closing						
	A. BASIC ID	ENTIFICATION	N DATA			
1. Enter the information requested about t	he issuer					
Name of Issuer (check if this is an amendate Enterworks, Inc.	nent and name ha	s changed, and in	dicate change.)			
Address of Executive Offices (Numb	per and Street, Cit	y, State, Zip Cod	e) Telephone	Number (Including (703) 724-3800	Area Code)	

#### A. BASIC IDENTIFICATION DATA Address of Principal Business Operations (Number and Street, City, State, Zip Code) Telephone Number (Incl. Area Code) (if different from Executive Offices) Brief Description of Business: Enterworks, Inc. develops, markets and supports a suite of software products that integrate content and processes for companies that conduct business over the internet. Type of Business Organization [X] corporation [ ] limited partnership, already formed [ ] other (please specify): business trust [ ] limited partnership, to be formed Month Year Actual or Estimated Date of Incorporation or [0][2] [X] Actual [ ] Estimated [9][4] Organization: (Enter two-letter U.S. Postal Service abbreviation for State: CN for Canada; FN for other foreign jurisdiction) [D][E]

#### **GENERAL INSTRUCTIONS**

#### Federal:

Who Must File: All issuers making an offering of securities in reliance on an exemption under Regulation D or Section 4(6), 17 CFR 230.501 et seq. or 15 U.S.C. 77d(6).

When to File: A notice must be filed no later than 15 days after the first sale of securities in the offering. A notice is deemed filed with the U.S. Securities and Exchange Commission (SEC) on the earlier of the date it is received by the SEC at the address given below or, if received at that address after the date on which it is due, on the date it was mailed by United States registered or certified mail to that address.

Where to File: U.S. Securities and Exchange Commission, 450 Fifth Street, N.W., Washington, D.C. 20549.

Copies Required: Five (5) copies of this notice must be filed with the SEC, one of which must be manually signed. Any copies not manually signed must be photocopies of manually signed copy or bear typed or printed signatures.

Information Required: A new filing must contain all information requested. Amendments need only report the name of the issuer and offering, any changes thereto, the information requested in Part C, and any material changes from the information previously supplied in Parts A and B. Part E and the Appendix need not be filed with the SEC.

Filing Fee: There is no federal filing fee.

#### State:

This notice shall be used to indicate reliance on the Uniform Limited Offering Exemption (ULOE) for sales of securities in those states that have adopted ULOE and that have adopted this form. Issuers relying on ULOE must file a separate notice with the Securities Administrator in each state where sales are to be, or have been made. If a state requires the payment of a fee as a precondition to the claim for the exemption, a fee in the proper amount shall accompany this form. This notice shall be filed in the appropriate states in accordance with state law. The Appendix in the notice constitutes a part of this notice and must be completed.

#### A. BASIC IDENTIFICATION DATA

- 2. Enter the information requested for the following:
  - Each promoter of the issuer, if the issuer has been organized within the past five years;
  - Each beneficial owner having the power to vote or dispose, or direct the vote or disposition of, 10% or more of a class of equity securities of the issuer;
  - Each executive officer and director of corporate issuers and of corporate general and managing partners of partnership issuers; and
  - Each general and managing partner of partnership issuers.

Check Box(es) that [ ] Promoter [ ] Beneficial Owner [X] Executive [X] Director [ ] General and/or Apply:  Officer Managing Partner
Full Name (Last name first, if individual) Wood, John B.
Business or Residence Address (Number and Street, City, State, Zip Code) c/o Enterworks, Inc., 19886 Ashburn Road, Ashburn, Virginia 20147
Check Box(es) that [ ] Promoter [ ] Beneficial Owner [X] Executive [X] Director [ ] General and/or Apply:  Officer Managing Partner
Full Name (Last name first, if individual) Lewis, Robert W.
Business or Residence Address (Number and Street, City, State, Zip Code) c/o Enterworks, Inc., 19886 Ashburn Road, Ashburn, Virginia 20147
Check Box(es) that [ ] Promoter [ ] Beneficial Owner[ ] Executive [X] Director [ ] General and/or Apply:  Officer Managing Partner
Full Name (Last name first, if individual) McNeela, Patrick J.
Business or Residence Address (Number and Street, City, State, Zip Code) c/o GE Asset Management, Inc., 3003 Summer Street Stamford, CT 06904
(Use blank sheet, or copy and use additional copies of this sheet, as necessary.)

#### A. BASIC IDENTIFICATION DATA

2. Enter the information requested for the following: Each promoter of the issuer, if the issuer has been organized within the past five years; Each beneficial owner having the power to vote or dispose, or direct the vote or disposition of, 10% or more of a class of equity securities of the issuer; Each executive officer and director of corporate issuers and of corporate general and managing partners of partnership issuers; and Each general and managing partner of partnership issuers. Check Box(es) that [ ] Promoter [ ] Beneficial [ ] Executive Officer [X] Director [ ] General and/or Owner Apply: Managing Partner Full Name (Last name first, if individual) Marinatos, Anthony **Business or Residence Address** (Number and Street, City, State, Zip Code) c/o Chartwell Capital Investors II, L.P., One Independent Drive, Suite 3120, Jacksonville, Florida 32202 [ ] Executive Officer [X] Director [ ] General and/or Check Box(es) that [ ] Promoter [ ] Beneficial Apply: Owner Managing Partner Full Name (Last name first, if individual) McDuffie, John M. Business or Residence Address (Number and Street, City, State, Zip Code) c/o Anteon Corporation, 3211 Jermantown Road, Suite 700 Fairfax, VA 22030 Check Box(es) that [ ] Promoter [ ] Beneficial [ ] Executive Officer [X] Director [ ] General and/or Owner Managing Partner Apply: Full Name (Last name first, if individual) Murphy, Diana M. Business or Residence Address (Number and Street, City, State, Zip Code) c/o Chartwell Capital Investors II, L.P., One Independent Drive, Suite 3120, Jacksonville, Florida 32202 Check Box(es) that [ ] Promoter [ ] Beneficial [X] Executive Officer [ ] Director [ ] General and/or Owner Managing Partner Apply: Full Name (Last name first, if individual) Krone, Mike L. **Business or Residence Address** (Number and Street, City, State, Zip Code)

(Use blank sheet, or copy and use additional copies of this sheet, as necessary.)

c/o Enterworks, Inc., 19886 Ashburn Road, Ashburn, Virginia 20147

## A. BASIC IDENTIFICATION DATA

- 2. Enter the information requested for the following:
  - Each promoter of the issuer, if the issuer has been organized within the past five years;
  - Each beneficial owner having the power to vote or dispose, or direct the vote or disposition of, 10% or more of a class of equity securities of the issuer;
  - Each executive officer and director of corporate issuers and of corporate general and managing partners of partnership issuers; and

Each general	and managing pa	rtner of partner	ship issuers.		
Check Box(es) that Apply:	[ ] Promoter	[X] Beneficia Owner	l [] Executive Offi	cer [ ] Director	[ ] General and/or Managing Partner
Full Name (Last name Porter, John R.C.	first, if individua	l)			
Business or Residence c/o I-Spire, Collette H			and Street, City, State, London W1JODX	Zip Code)	
Check Box(es) that Apply:	[ ] Promoter	[X] Beneficia Owner	l [] Executive Offi	cer [] Director	[ ] General and/or Managing Partner
Full Name (Last name Telos Corporation	first, if individua	ıl)			
Business or Residence			and Street, City, State, , Virginia 20147	Zip Code)	
Check Box(es) that Apply:	[ ] Promoter	[X] Beneficia Owner	l [] Executive Offi	cer [ ] Director	[ ] General and/or Managing Partner
Full Name (Last name Chartwell Capital Inve		l)			
Business or Residence One Independent Driv			and Street, City, State, ida 32202	Zip Code)	
Check Box(es) that Apply:	[ ] Promoter	[X] Beneficia Owner	l [] Executive Offi	cer [ ] Director	[ ] General and/or Managing Partner
Full Name (Last name Sterling Commerce	first, if individua	ıl)			
Business or Residence 4600 Lakehurst Court			and Street, City, State,	Zip Code)	
	(Use blank she	et, or copy an	d use additional copie	s of this sheet, as r	necessary.)

			<del></del>	]	B. INFO	RMATI	ON ABO	UT OF	ERING				
1. H	Has the issu	-				-					•	es	No
•		••••••	••••••		also in A						[	]	[X]
2 1	Answer also in Appendix, Column 2, if filing under ULOE.  2. What is the minimum investment that will be accepted from any individual?						Φ.	37/4					
2. V	what is the	mınımur	n investn	nent that	will be ac	cepted 11	rom any 1	ndividuai	17	• • • • • • • • • • • • • • • • • • • •		<u>N</u> /A	-
3. I	Does the of	fering pe	rmit joint	townersh	nip of a si	ngle unit	?			· · · · · · · · · · · · · · · · · · ·	Y		No [ ]
i V b									-				
Full 1	Name (Las	t name fi	rst, if ind	ividual)									
Busir	ness or Res	sidence A	ddress		(Numb	er and St	reet, City	, State, Z	ip Code)				
Name	e of Associ	iated Brol	ker or De	aler									
	s in Which										[ ] All	States	
[AL]	[AK]	[AZ]	[AR]	[CA]	[CO]	[CT]	[DE]	[DC]	[FL]	[GA]	[HI]	[ID]	
[IL]	[IN]	[IA]	[KS]	[KY]	[LA]	[ME]	[MD]	[MA]	[MI]	[MN]	[MS]	[MO]	
[MT]		[NV]	[NH]	[NJ]	[NM]	[NY]	[NC]	[ND]	[OH]	[OK]	[OR]	[PA]	
[RI]	[SC]	[SD]	[TN]	[TX]	[UT]	[VT]	[VA]	[WA]	[WV]	[WI]	[WY]	[PR]	<del> </del>
Full 1	Name (Las	t name fu	rst, if ind	ividual)									
Busir	ness or Res	idence A	ddress		(Numb	er and St	reet, City	, State, Z	ip Code)				
Nam	e of Associ	ated Brol	ker or De	aler									
	s in Which										[ ] All	States	
[AL]	[AK]	[AZ]	[AR]	[CA]	[CO]	[CT]	[DE]	[DC]	[FL]	[GA]	[H]	[ID]	
	[IN]	[IA]	[KS]	[KY]	[LA]	[ME]	[MD]	[MA]	[MI]	[MN]	[MS]	[MO]	
[MT]		[NV]	[NH]	[NJ]	[NM]	[NY]	[NC]	[ND]	[OH]	[OK]	[OR]	[PA]	
[RI]	[SC]	[SD]	[TN]	[TX]	[UT]	[VT]	[VA]	[WA]	[WV]	[WI]	[WY]	[PR]	

## © OFFERING PRICE, NUMBER OF INVESTORS, EXPENSES AND USE OR PROCEEDS

	Enter the aggregate offering price of securities included in this offering and the total amount already sold. Enter "0" if answer is "none" or "zero." If the transaction is an exchange offering, check this box [] and indicate in the columns below the amounts of the securities offered for exchange and already exchanged.		
	Type of Security	Aggregate Offering Price	Principal Amount Paid
	Debt: Senior Demand Promissory Notes (the "Demand Notes") 1/ Equity	\$ <u>7,550,000</u> \$0	\$ <u>7,550,000</u> \$0
	[ ] Common [ ] Preferred		
	Convertible Securities (including warrants):  Partnership Interests.  Other	\$0 \$0 \$0	\$0 \$0
	TotalAnswer also in Appendix, Column 3, if filing under ULOE.	\$ <u>7,550,000</u>	\$ <u>7,550,000</u>
2)	Enter the number of accredited and non-accredited investors who have purchased securities in this offering and the aggregate dollar amounts of their purchases. For offerings under <u>Rule 504</u> , indicate the number of persons who have purchased securities and the aggregate dollar amount of their purchases on the total lines. Enter "0" if answer is "none" or "zero."		
		Number of Investors	Aggregate Dollar Amount of Principal Paid
	Accredited Investors	6	\$ <u>7,550,000</u>
	Non-accredited Investors  Total (for filings under Rule 504 only)	0	\$0 \$0
3.	If this filing is for an offering under <u>Rule 504</u> or <u>505</u> , enter the information requested for all securities sold by the issuer, to date, in offerings of the types indicated, the twelve (12) months prior to the first sale of securities in this offering. Classify securities by type listed in Part C-Question 1.		
		Type of	Dollar Amount Sold
	Type of offering	Security	
	Rule 505	<u>N/A</u> N/A	N/A N/A
	Rule 504		
	Total	N/A	N/A

The initial Closing was for the purchase and sale of Demand Notes with the aggregate principal amount of \$1,500,000. Subsequent closings were made for \$1,900,000 in Demand Notes in February 2002; for \$3,100,000 in Demand Notes in August 2002; and for \$1,050,000 in Demand Notes in October 2002.

### © OFFERING PRICE, NUMBER OF INVESTORS, EXPENSES AND USE OR PROCEEDS

4. a	i. Furnish a statement of all expenses in connection with the issuance and distribution of the securities in this offering. Exclude amounts relating solely to organization expenses of the issuer. The information may be given as subject to future contingencies. If the amount of an expenditure is not known, furnish an estimate and check the box to the left of the estimate.					
	Transfer Agent's Fees Printing and Engraving Costs Legal Fees Accounting Fees Engineering Fees Sales Commissions (specify finders' fees separately) Other Expenses (identify) Total				\$ \$ \$ \$ \$	
<b>(</b> b)	Enter the difference between the aggregate offering price given in response to Part C- Question 1 and total expenses furnished in response to Part C - Question 4.a. This difference is the "adjusted gross proceeds to the issuer."			:	\$ <u>7,55</u>	0,000 2/
3	Indicate below the amount of the adjusted gross proceeds to the issuer used or proposed to be used for each of the purposes shown. If the amount for any purpose is not known, furnish an estimate and check the box to the left of the estimate. The total of the payments listed must equal the adjusted gross proceeds to the issuer set forth in response to Part C - Question 4.b above.					
		Off Direc	nents to icers, ctors & iliates		-	ments Others
	Salaries and fees	[]\$	0	_[]	<u> </u>	0
	Purchase of real estate	[]\$	0	_[]\$	<b></b>	0
	Purchase, rental or leasing and installation of machinery and equipment	[]\$	00	[]	<b></b>	0
	Construction or leasing of plant buildings and facilities	[]\$	0	[]	S	0
	Acquisition of other businesses (including the value of securities involved in this offering that may be used in exchange for the assets or securities of another issuer pursuant to a merger)	[]\$	0	_[]\$	S	
	Repayment of indebtedness	[]\$	0	_[]\$	S	0
	Working capital and general corporate purposes	[]\$	0	_ [X]	5 <u>7,55</u>	0,000
	Other (specify):	[]\$				
	Column Totals	[]\$	0	_[X]S	\$ <u>7,55</u>	0,000
	Total Payments Listed (column totals added)		[X] \$ <u>7</u>	<u>,550,0</u>	000	

 $<sup>\</sup>frac{2}{}$  Expenses provided in Part C – question 4 a were paid out of available cash of issuer and not deducted from the aggregate offering price. Accordingly, there are no "adjusted gross proceeds to the issuer."

D.	FE	$\mathbf{D}\mathbf{F}\mathbf{R}$	LAL	SIGN	ATI	JRE.

The issuer has duly caused this notice to be signed by the undersigned duly authorized person. If this notice is filed under Rule 505, the following signature constitutes an undertaking by the issuer to furnish to the U.S. Securities and Exchange Commission, upon written request of its staff, the information furnished by the issuer to any non-accredited investor pursuant to paragraph (b)(2) of Rule 502.

Issuer (Print or Type) Enterworks, Inc.	Signature	Date <b>November <u>7</u>, 2002</b>
Name of Signer (Print or Type	Title of Signer (Print or Type)	
Michael L. Krone	Controller & Treasurer	

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Intentional misstatements or omissions of fact constitute federal criminal violations. (See 18 U.S.C. 1001.)